



OTO Soft[®]
DEALER MANAGEMENT SYSTEM
Automotive Software



www.otosoft.com



OTOSoft DMS

What is the OTOSoft DMS, OTOSoft Infrastructer, System and Advantages;

Automotive distributor companies have to set up a sales and service network all over the country by establishing a brand's sales and after-sales dealers. While the overseas distributor of automotive companies are managing own internal process with ERP (like SAP, OTOSoft ERP, the others. . .), on the other hand, distributor has to have a DMS system in order to manages own dealer organization with a DMS System Software as integrated their ERP system. Our experiences in automotive sector has shown that alone DMS systems is not sufficient solution. The most important subject is correct and adequete integrated solution between DMS and ERP like SAP or other large enterprise ERPs. For example; TEMSA GLOBAL is a full featured and the biggest SAP user (MM, PP, WM, CS, CO, FI, BI, HR, BW, SD, CRM, BP, BPS, PM, Portal) with connected to OTOSoft DMS System by RFCs for Dealers Data interchanging.

Thus, distributors, with the OTOSOFT DMS software, provide as online data integration and permanently data flow and transfer from all of dealers to the their DMS Datawarehouse system. Finally, overseas distributor of an automotive brand, manages at the highest level operations are provided by OTOSoft DMS System. By using the OTOSoft DMS system software, distributor will have capable data warehouse consisting of the data collected from dealers. Thus, distributor is able to analyze and manage the potential customers, warranty process, customer relationship, parts, service histories of cars and the overall dealers. Distributors are able to monitor overall sales, aftersales, customers satisfactions, and analysis of the business network and also can have a future planning of dealers by using OTOSoft DMS System. Distributor have to take a adequate and detailed vehicle orders from subdealers as online in order to make a successful periodic orders can be given to the manufacturer.

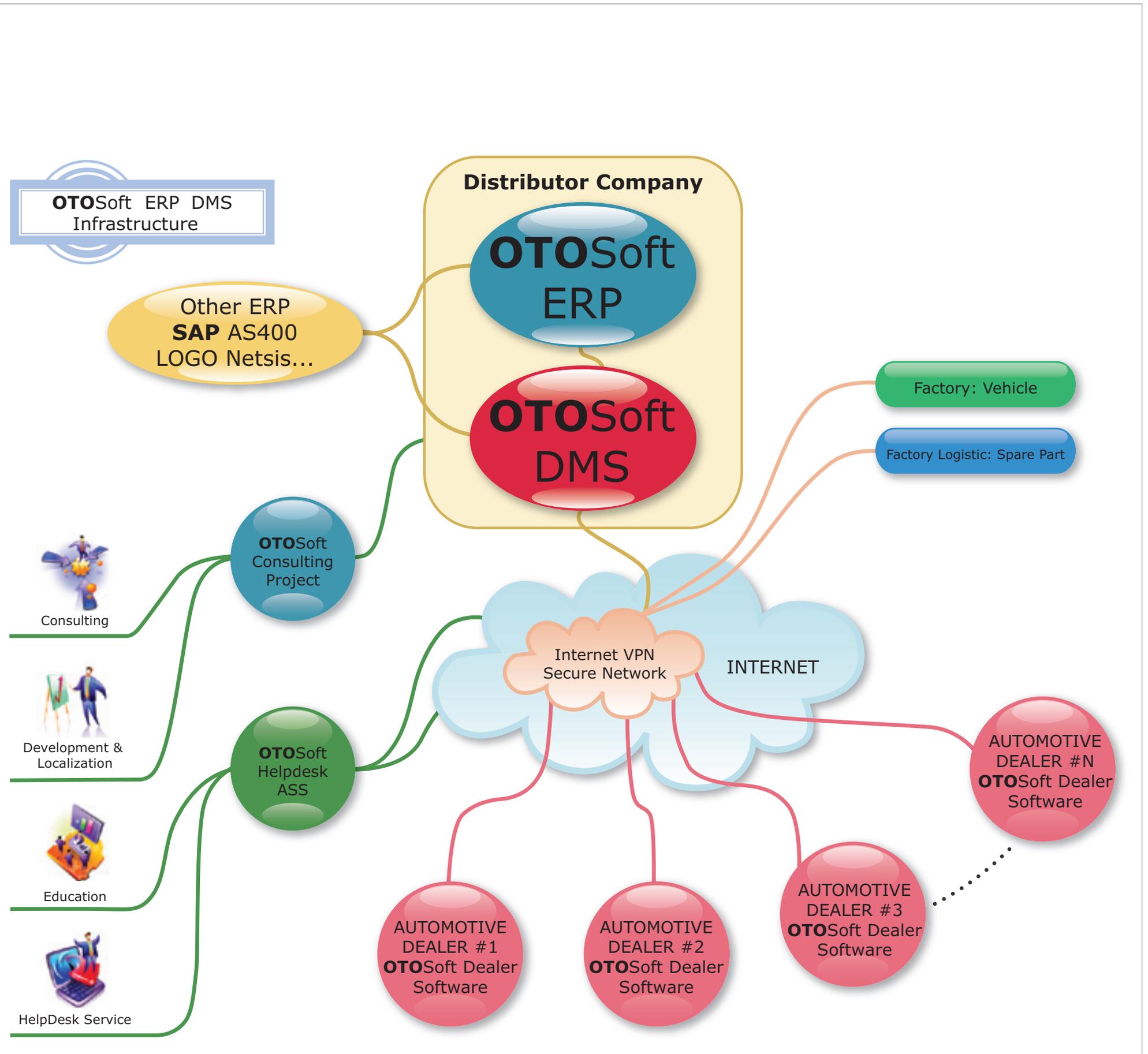
e-OTOSoft System

OTOSoft DMS System software is setting up to a server in the distributor. E-Otosoft is web based DMS software for the automotive dealers. Users of dealers are connected and login by using username and password to own E-Otosoft Dealer DMS software via web browser (e.g. www.otosoftdms.net) and finally they can use their database which installed in Distributor Server. All users of dealers can use the E-Otosoft DMS Software from any place has been an internet connection. E-Otosoft software is not a client / server software and does not required to setup a client program into the dealers. Demands, requests and offers of dealers are inserted to their OTOSoft DMS Database and OTOSoft Distributor ERP database at the same time. Distributor can use, trace and manage of dealer's information by using OTOSoft Distributor DMS Module having from dealer's database.

OTOSoft Solution Packs

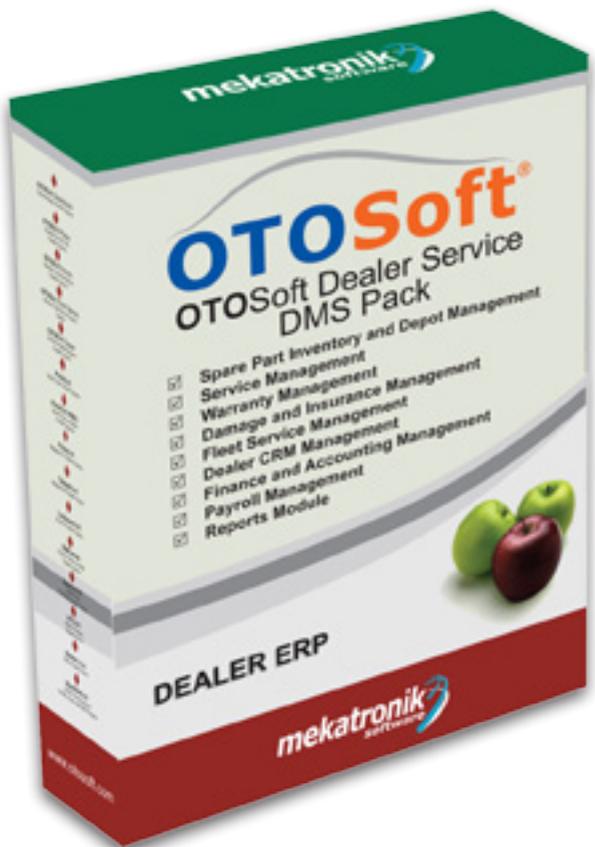
- ❑ *OTOSoft Distributor ERP Pack*
- ❑ *OTOSoft Distributor DMS (Dealer Management System) Pack*
- ❑ *OTOSoft DEALER 4S DMS Pack (Sales+Service+Spare Part+Used Car)*
- ❑ *OTOSoft DEALER SERVICE 2S DMS Pack (Service+Spare Part)*
- ❑ *OTOSoft DEALER SALES 2S DMS Pack (Sales+Used Car)*
- ❑ *OTOSoft Integrated Dealer WEB Site Pack*
- ❑ *OTOSoft Mobile Handheld Terminal Pack*
- ❑ *OTOSoft Vehicle Rental, Fleet Management Pack*
- ❑ *OTOSoft WEB Based DEALER DMS Pack*

- ❑ *OTOSoft Distributor FULL Solution Pack (ERP+DMS+DEALER)*
- ❑ *OTOSoft Heavy Machinery Solution Pack*
- ❑ *OTOSoft TIR Service Pack*
- ❑ *OTOSoft Agriculture Machinery, Tractors Service Ass. Pack*
- ❑ *OTOSoft Motorcycle Sales Service Dealer Pack*



*SAP, Microsoft, MsSql, AS400, LOGO and netsis brands belong to their respective companies...

OTOSoft Solution Packs



OTOSoft Independed Service Pack

- SERVICE MANAGEMENT
- SPARE PARTS DEPOT MANAGEMENT
- DAMAGE AND INSURANCE MANAGEMENT
- SERVICE CRM MANAGEMENT
- FINANCIAL ACCOUNTING MANAGEMENT
- REPORTS MODULE

OTOSoft Spare Part Pack

- SPARE PART WAREHOUSE MANAGEMENT
- SPARE PART PURCHASE AND ORDER MANAGEMENT
- DELIVERY LOGISTICS MANAGEMENT
- FINANCE AND ACCOUNTING MANAGEMENT
- MOBILE MODULE FOR DEPOT MANAGEMENT
- REPORTS MODULE

OTOSoft Used Car Sales Pack

- USED CAR BUYING
- USED CAR SALES
- USED CAR STOCKS
- CUSTOMER MANAGEMENT
- COST AND PROFITABILITY MANAGEMENT
- FINANCE AND ACCOUNT MANAGEMENT
- REPORTS MODULE

OTOSoft Rental Pack

- PURCHASE AND BUYING MANAGEMENT
- RENTAL MANAGEMENT
- CUSTOMER MANAGEMENT
- COST AND PROFITABILITY MANAGEMENT
- FINANCE AND ACCOUNT MANAGEMENT
- REPORTS MODULE

OTOSoft Mobile Pack

- MOBILE SERVICE MANAGEMENT
- MOBILE SPARE PART DEPOT MANAGEMENT
- MOBILE ORDERING MANAGEMENT

OTOSoft SAP Connector Pack

- SPARE PART AND STOCK DATA CONNECTOR
- VEHICLE AND VEHICLE STOCK DATA CONNECTOR
- CUSTOMER / ACCOUNT INFORMATION DATA CONNECTOR
- ORDER DATA CONNECTOR
- INVOICE DATA CONNECTOR
- FINANCE AND RISK LEVEL CONTROL CONNECTOR
- SAP BI DATA CONNECTOR

OTOSoft WEB Site Pack

- VEHICLE AND ACCESSORY PROMOTION
- SERVICE JOB ORDER MONITORING
- SERVICE APPOINTMENT
- TEST DRIVE REQUEST
- ENTERPRISE INFO
- BRAND'S STANDARD VISUAL DESIGN FOR DEALERS

OTOSoft Portal Pack

- USED CAR BUYING / SALES WEB PORTAL
- CUSTOMER MANAGEMENT
- ADVERTISEMENT MANAGEMENT
- MEMBERSHIP SUBSCRIPTION MANAGEMENT
- DEALER AND SUB DEALERS MEMBERSHIP SYSTEM
- SUBSCRIPTION MESSAGING SYSTEM
- MEMBERSHIP ADMIN PANEL SYSTEM

OTOSoft Personnel Productivity Pack

- PERSONNEL ACCESS CONTROL AND TIME ATTENDANCE
- PERSONNEL ACTUAL WORKING TIMES
- SERVICE PERSONNEL STANDARD AND ACTURAL LABOR TIME COMPARISON
- PRODUCTIVITY OF SERVICE PERSONNEL REPORT
- SERVICE TOTAL PRODUCTIVITY AND EFFICIENCY REPORTS

The image displays a screenshot of the OTOSoft ERP software interface. The main window is titled "DENİZ DİSTRİBÜTÖRÜ" and shows a "Work Order" module. The interface includes a menu bar with options like "File", "Edit", "Resources", and "Help". The main content area is divided into a left sidebar with a tree view of modules and a central workspace. The "Work Order" module is active, showing a list of work orders and a "Work Order Record" section. The interface also features a "Stok Analiz" (Inventory Analysis) window in the background, which displays a table of inventory items and their quantities.

Stok Analiz (Inventory Analysis) Table:

Stok Kodu	Stok Ad (B)
001200-80016	ADAPTER
015121K	AMORTİSÖR KİTİ
015821AA	AMORTİSÖR KİTİ
017915	ARKA CAMBAĞLARI
021192	ARKA CAMMENTE
021941	ARM
028948	AIR FILTER

Work Order Module Content:

- Material Stock
- Management Transactions
- List and Reports
- Definitions
- Dept. Management
- Definitions
- Transactions
- Vehicle Management
- Transactions
- Sales Activities
- Vehicle Orders
- Definitions
- Fuel/Rental Management
- Purchasing Management
- Transactions
- Definitions
- Import Management
- Spare Part Management
- Transactions
- Definitions
- Service Management
- Service Job Orders
- Transactions
- Definitions
- Sales Management
- POB

Work Order List:

- Open Form
- New Work Order
- Spare Part
- Close Work Order
- Work Order Index
- Unrolled Work Orders With Comment
- Work Order Record

OTOSoft ERP Logo:

OTOSoft
Distributor

Last Update: 30.12.2010 17:51:45

OTOSoft Distributor

1 OTOSoft ERP

Automotive Business Solutions

The OTOSoft ERP is a small and midsize Automotive Enterprise pack that provides an essential and flexible software solution is especially for Overseas Automotive Distributors. Modular structure of the OTOSoft ERP System is an ideal and handles all the front and back-office operations for the distributors. OTOSoft analyze material requirements, costs control, importing scheduling, manage car and spare part resources efficiently. OTOSoft ERP is integrated with directly OTOSoft DMS also SAP with SAP Connector pack and enable to integrate to the other ERP packs. OTOSoft DMS supply is the all necessary data such as need as purchase, order, invoice, inventory status etc... for local dealers.

OTOSoft ERP MAIN MODULES and GENERAL SPECS:

Central and Multi Branches
Central and Branches Warehouse
Central and Branches Sales/Service

VEHICLE MANAGEMENT

- Vehicle Import Management
- Vehicle Import Management
- Vehicle Importing Cost Accounting
- Vehicle Purchase Management
- Dealer Vehicle Orders Management
- Vehicle Sales Management

Vehicle Importing Management

- Vehicle Importing/Overseas Purchase
- Vehicle Importing Files
- Importing Files Tracking, Documents Tracing
- VIN Based Vehicle Tracing: Shipping, Custom, Fictive, Stock
- Vehicle Buying INVOICE and relation Import File, Purchase Comparison, Price control, Model control
- Electronic Invoice data import from files.

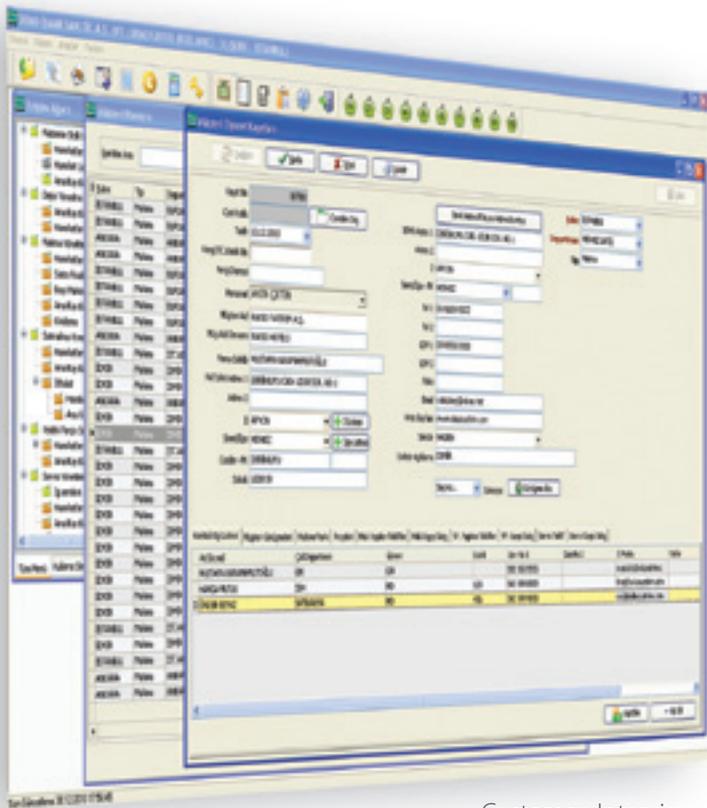
Vehicle Importing and Cost Accounting

- Vehicle Importing Cost Invoice relations each VINs
- Overseas Cost, Internal Cost, Total Cost
- Cost Distribution for each VINs entered into Stock. (FOB, CIF, Total Cost Calculation)
- Cost's integration to General Accounting

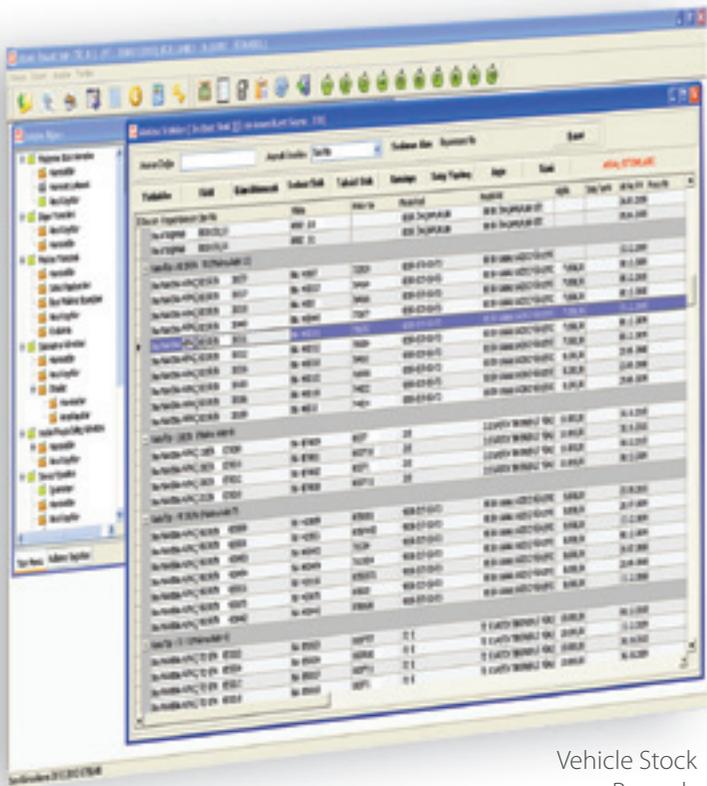
Dealer Vehicle Orders Management

- Received Vehicle Orders from dealers
- Vehicle Quotas of Dealer, Seasonal Order Quantities, Preorder Quantities
- Exact Order Quantities, Colors, Models, Accessories definition
- Daily Vehicle Orders of Dealers
- Tracing Dealer Vehicle Stocks, Vehicle Reservations Request etc...





Customer Interview Records



Vehicle Stock Records

Vehicle Sales Management

- Vehicle Invoicing to Dealers from Received Vehicle Orders
- Vehicle Waybills/Invoices
- VIN Based Profit Analysis
- Current Account's Financial Risk Control, Approval Mechanism

Vehicle Status Management

- VIN and Model Based Vehicle Tracing Status Table;
- Purchase Stage for Models
- Shipped Vehicles
- In Custom Vehicles
- In Fictive Depot Vehicles
- In Real Depot Vehicles
- In Stocks - Saleable Vehicles
- Consignment Vehicles
- Sold Vehicles

SPARE PART MANAGEMENT

- Spare Part Import Management
 - Spare Part Importing Overseas Purchase
 - Spare Part Importing Files
 - Importing Files and Documents Trace
 - Spare Part Status: Shipped, in Custom, in Fictive depot, in Stock
 - Spare Part Invoice relations between importing files
 - Purchase Order and Invoice comparison, Price Control, Part Codes Control
- Spare Part Importing Cost Accounting
- Spare Part Stock Management
- Spare Part Warehouse/Logistics (Placement, Distributing, Collecting, Shipping) Management
- Bar coded Mobile Depot Management
- Overseas and Local Purchase Management
- Sales / Orders Management

FINANCIAL / ACCOUNTING MANAGEMENT

- Financial Management: Cache, Banks, Checks, Budgets, Budget Planning, Financial Flows, Cache Flows, Customers Debits, Credits, Payables, Receivables, Balance
- General Accounting, General Ledger, Cost Accounting, Payroll, Fixed Assets

DEALER MANAGEMENT

- Dealer Management, Dealer Risk Control System, Quotas of Vehicle and Spare Part
- Dealer Pays, Returns, Rebates
- Warranty Claims Accounting

FLEET and RENTAL MANAGEMENT

- Vehicle Buying, Fleet Rental Management
- Insurance companies WEB integrations for labor and spare part and Approval Mechanism

CENTRAL SERVICE SHOWROOM MANAGEMENT

- Built-in central Service module is integrated with general accounting in OTOSoft distributor ERP
- Built-in central Sales Showroom module is integrated with general accounting in OTOSoft distributor ERP
- Built-in Service/Sales modules of Regional Branches/Offices are integrated with general accounting in OTOSoft distributor ERP.

OTOSoft ERP Module Descriptions

Material and Inventory Management

OTOSoft manages material inventory in detail and spare part in terms of stock level as minimum, maximum, level of order, critical level. At the same time OTOSoft is capable for tracking the spare parts as serial numbers, lot number and shelf number using stock management module by utilizing barcoding and labeling. OTOSoft has also capability for classification of material according to main group, group, sub-group, name of manufacturer and supplier, old and new product code, origin of product, original or equivalent.

Warehouse Management

OTOSoft manages Spare Part Orders using Optimal Order Quantities Share (OOQS) module so that the received orders via online or off-line are managed according to priority of orders and types, and criteria of dealers in order to distribute spare parts automatically. OTOSoft also automatically prints Dealer's Waybills after financial risk control and print the packing and shipping list and labels. OTOSoft can also create inventory for existing material, make cost analysis and profitability analysis.

Purchase Management

OTOSoft organize detailed vendor information, create planned or unplanned orders and create the recommended order list based on Optimal Ordering Algorithm. OTOSoft has also capable of various comparison according to name of manufacturer and supplier, and corresponding price list as well as tracking lead time and delivery time of materials. OTOSoft manages the domestic and international purchase, and order management including Back Orders.

Import / Export Management

OTOSoft have two different type import/export modules which relates car and spare part. OTOSoft manages import operations according to manufacturer as spare parts and cars. OTOSoft also trace the status in such a way "where the goods are" and "what the quantities are" in every stage as in order, in vessel, in the custom, in the warehouse etc.. OTOSoft users can also trace the spare parts according to Last Shipment Date, Estimated Time of Arrival, Time Arrived, Delivery Payment Terms, Custom Taxes etc.. OTOSoft also provides and calculates the importing expenses and total cost automatically.

OTOSoft provides the partial importing of goods from the customs or fictive depots. Every partial importing and its costs are calculated by OTOSoft after customs clearance operations.

Order Management

OTOSoft provide quotes and, estimates and maintain complex sales orders, convert quotes directly to sales orders, create new items, bills of material, complex prices, and trace the prices of the last order and also periodic frequency of the received order goods and quantities. OTOSoft is received part orders from dealer and apply the available quantities distribution procedure for each dealer.

Sales Management Car Sales Spare Part Sales

OTOSoft have two different type of sales module as car and spare part so that it helps minimize order lead time from the offer stage until delivery of the products. Both sales module have quote and discount management systems. All sales procedure is integrated to order management. In OTOSoft there are Order procedure management, delivery plans, Invoicing, dispatching and financial risk control.

Financial Management

OTOSoft manages customers and supplier accounts in detail. OTOSoft has also reporting functions for Budgets, future budget planning and monitor cash flow, process accounts payable and accounts receivable, general ledger, reconciliation accounts, and material, labor and production costs. Bank accounts and check accounts are also managed in detail. Financial outlay and income centers in relations ledger and reports. Payroll Management. OTOSoft gives the lots of financial analysis reports and lists.

Service and Warranty Management

OTOSoft inspect incoming (purchased) and outgoing (manufacturer) materials and returned materials, trace defective parts to their lots, and maintain data on instruments and equipment. OTOSoft maintain car and spare parts compatibility document to local country standardizations. Warranty for car and spare parts are traced online from services data.

OTOSoft Mobile

OTOSoft can be integrated to MobileSoft module with the wireless handheld devices for shop floor and inventory transactions in warehouse. MobileSoft supports to inventory counting, sales, service operations.

List and Reports

OTOSoft has standard lists and reports all of OTOSoft modules. Also Report Builder module for user define report tool is available.

Report examples:

- Spare Part Stock and Stock transactions
- Warehouse and warehouse transactions
- Spare Part Turnover, Core Stock, Stock Consume Rates
- Spare Part Sales, Inventory, Costs, Expenses, Profits
- Car, Model, Make, Brand, Year, VIN, Motor ext lists
- Car Importing, Stock, Sales, Inventory, Costs
- Car Sales Profits by VIN, by Model, by Year, by Dealer. . .
- Customer and Customer financial transactions Debit, Receivable, Balance
- Suppliers financial transactions Debit, Receivable, Balance
- Orders, Backorders, Waybills, Invoices. . .
- Accounts, Cash, Bank, Check, Cash Flow, Financial Flow, Budget
- Payroll Reports
- Central Service Reports
- Service Customer Reports
- Vehicle Service History Reports
- Central Showroom Car Sales Reports
- Customer and Potential Customer Reports
- CRM Reports

OTOSoft Distributor

2 OTOSoft DMS: Automotive Business Solutions (Automotive Dealer Management Software)

The OTOSoft DMS is an Automotive DMS data warehouse and data communication pack for distributors that provides bidirectional data communication between Automotive Distributors and their own the Dealers business network.

OTOSoft DMS has been integrated to OTOSoft Dealer (Sales, Service, and Spare Parts) management software packs by internet platform. All related data goes to OTOSoft DMS Data warehouse in distributor servers from Dealers database as online. Also related data received from distributor DMS database to the dealer software database, for example, spare part information, labor repair time information, invoice of cars and spare parts etc...

OTOSoft DMS has a data warehouse of the distributor related to dealer network and car brand represented. OTOSoft DMS supply all data as purchase, invoice, inventory status from local dealer to distributor needs

OTOSoft analyze material requirements and make cost control, order scheduling, and manage car and spare part resource efficiency of dealer.

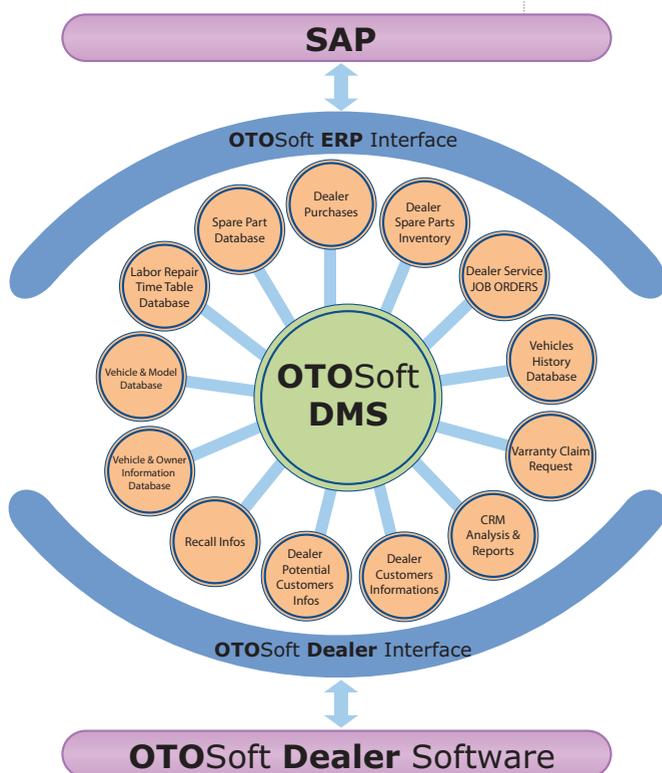
OTOSoft DMS pack has an effective CRM data gathered from dealers like customer, potential customers, vehicle histories, sales and service history data.

OTOSoft DMS consolidates all data of dealer in distributor in order to use CRM, business analysis and management for the entire business network.

OTOSoft DMS have all VIN vehicle detail SERVICE HISTORY which is being operation in the country.

OTOSoft DMS has a detailed warranty management module that solves the all dealers Warranty Request as online between OTOSoft DMS and OTOSoft Dealer pack. OTOSoft DMS gives approval to warranty request and also receives the warranty invoices from database of dealer.

1. Catalog System (Spare Part, Vehicle, RTT-Labors)
2. Vehicle Module
3. Order Module: Spare part
4. Order Module: Vehicle
5. Warranty Module
6. Invoice/Waybill Transfer Module
7. CRM Reporting Module
8. Services and JOB Orders Module
9. VIN Base Vehicle HISTORY Tracking Module
10. Data interchange and transfer Module
11. Reporting and Analysis Module



OTOSoft DMS Module Descriptions

Dealer Parameters and Procedure Management

OTOSoft DMS manages dealer information according to contract by taking into account financial risks, financial and physical quotes, grades of dealer, discounts parameters, physical equipments and area, personal labor and education capacity, existing customer portfolio and potential customers etc...

Spare Part and Inventory Management

OTOSoft DMS manages detailed material inventory as a spare part catalog database. OTOSoft DMS also have an active inventory including prices and quantities supplied from ERP database of distributor in order to facilitate to dealers as online. OTOSoft DMS allow distributor to monitor all service parts inventory quantities of dealer.

Distributor can also have the information about spare part quantities in the dealer stock as original spare parts and/or grey market.

Dealer is capable of checking distributor DMS database whether the spare part to be ordered is available or not. OTOSoft Dealer packs is able to transfer and update all original spare parts information from OTOSoft DMS database to the dealer database as online. Thus, original spare parts information are synchronized as automatically in all dealers. Dealers cannot insert the original spare part codes and names into their system, and can only update from OTOSoft DMS database.

Dealer can insert the compatible grey market also other supplier products codes and names, quantities, price etc...

OTOSoft Dealer software send and insert to distributor DMS database thus, distributor can be analyze of other supplier parts.

Order Management

OTOSoft DMS provides the dealer spare parts and car quotes. Distributor can insert the quotes to dealers as separately. Dealer spare part orders are inserted to OTOSoft DMS database as automatically from OTOSoft Dealer software. OTOSoft DMS can also automatically insert data to Distributor ERP database via either using OTOSoft ERP natively or using SAP or other ERPs with special interface.

Customer Management Car Sales Spare Part Sales Service Sales

OTOSoft DMS collect all dealer data which comes from sales of car and spare part and consolidated them. Distributors insert or update the information and prices of cars and spare parts in DMS database Distributor can trace the customer info based on sold car what type of, which model, what price etc...

Warranty Management

OTOSoft DMS has enhanced warranty management system. OTOSoft process Warranty Claims which comes from dealers. If warranty is approved, Claims returned back to Dealer for warranty procedures and dealer sent to Warranty Invoice to Distributor. Distributor send this warranty request to manufacturer in order to approve. OTOSoft DMS tracks car and parts warranty and record that warranty details into the database. OTOSoft DMS also maintain the manufacturer technical recalls and all related VIN.

Service Job Orders Management

OTOSoft DMS gather all VIN detail service job orders from sub dealer services in consolidated database in order to take the history of all vehicles in the country. Distributor can see job orders with Flat rate labors and parts and also measure the performance of service and laborers. Distributor can manage the service, retention rate, customer repair frequency etc...

CRM Management

OTOSoft maintain CRM toolbox as potential customers, detail customer specs, customer retention rate, retention frequency, pleasure inquiry, analyze customer preference and aims, goods and customer relation, monitoring of all market, sales & after sales related activities. Categorized leads tracking and customer tracking. Phone, Mails, SMS activity.

Customer and Potential Customer Management

Detailed customer information, search for customers' info, customer status, instant email to customer, full Brand/Model database, multiple taxes, Labor rates and multiple price levels by customer, vehicle notes for customers.

Detailed potential customer information, customer groups, contact types, buying aims of models and color for car, price segment, buyable estimation rate, contact and meeting dates and notes, lost sell, analyze the potential customers and contact for new offers. OTOSoft provide the profit centers – divisions and tracks and reports divisional and combined gross profit.

List and Reports

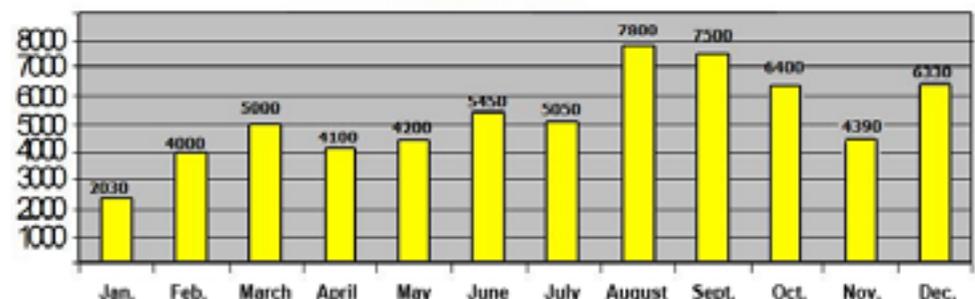
OTOSoft has standard lists and reports all of OTOSoft DMS modules. Also Report Builder user define report module is available.

DMS Reports

- Dealers Job Orders Detail Lists (Total, Dealer by Dealer, Brand, Model, Year...)
- Dealers Spare Part Movement Reports (buys / sales and non-distributor supplying parts)
- Dealers Labor Movement Reports (top 10, top 100 labors and income labor classifications)
- Dealers Financial Reports
- Dealers Service Actions Reports
- Customer Dependency Ratios and Reports
- Retention Rate Reports
- Regular and non Regular Vehicles to Dealers Service Reports
- Dealers Service Campaigns and Campaigns Performance Report
- Best-selling Parts and Labors (TOP10, TOP100,... List) in the Dealers
- After Service Customer Satisfaction Report
- Vehicle Sales Customer Satisfaction Reports
- Vehicle Sales Reports (model, color, amounts,...)
- Vehicle Stocks of Dealers Report

Monthly Potential Customer Distribution

TOTAL: 62.250



OTOSOFT DEALER MANAGEMENT SYSTEM

Start Cards Financial Transactions Sales Service EKS Settings Forms CRM Tools Market Agent Exit

Inventory Purchasing Selling Buying Orders Sales Distributor Parts Customer Employees Exchange Rates Accounting Reports System Exit

Work Orders Offers Insurance Work Warranty Claim Work Order Appointment Repair Codes Vehicle Ownership

Access Tree

- Vehicle Management
 - Master Records
 - Vehicle Cards
 - Brands
 - Vehicle Type Definition
 - Model Definitions
 - Color Definitions
 - Accessory Definitions
 - Purchasing Process
 - Selling Process
 - Customer Relation
 - Marketing
 - Inventory Management
 - Purchase Invoice Process
 - Sales Invoice Process
 - Service Management
 - Finance
 - Employee
 - Reports
 - System Administration

MITSUBISHI MOTORS

TEMSA GLOBAL

OTOSoft

Dealer Management System

www.mekatronik.com.tr

ANT 2011 METİN FENERİOĞLU Distributor Connection Internet Version 5.700 - 06.05.2011 @PACAN

Patansiyel Müşteri Bilgileri Listesi

Anamın Değer: Anamın İlerleyen: Model: Sınırın Alan Ayı No: Hat İletişim için: Hat Değer:

No	Tarih	Per Adı	Yaş	Ser
5248	28.10.2011	DANAN MEHMET HALLI	Hat	
5247	28.10.2011	DANAN HASAN KÖYDAR	Hat	
5246	28.10.2011	DANAN VEDAT ÖZBEK	Hat	
5245	28.10.2011	DANAN METİN GENİÇ	Hat	
5244	07.10.2011	DANAN AYHAN MURAT	Hat	
5243	03.10.2011	DANAN MUSTAFA MET	Hat	
5242	02.10.2011	DANAN TANNER KILIÇ	Hat	
5241	27.09.2011	DANAN RECEP KEÇEK	Hat	
5240	27.09.2011	DANAN HASAN TOROĞ	Hat	

Anam Stokları

Anamın Değer: Anamın İlerleyen: Personel Kodu: Sınırın Alan Ayı No:

Stoklar: Masraflar:

Güncellemek istediğiniz satırları buraya yazınız.

Model	Model Kod	Model Açıkl.
FABIA 54	2008542040	FABIA ELE
FABIA 54	2008542141	FABIA CLA
FABIA 54	20085422341	FABIA AME
FABIA 54	20085421142	FABIA CLA
FABIA 54	20085421041	FABIA CLA
OCTAWA 45	20091230543	OCTAWA I
OCTAWA 45	20091230543	OCTAWA I
OCTAWA 45	20091231640	OCTAWA I
ROOMSTER	20095471040	ROOMSTER
ROOMSTER	20095471140	ROOMSTER
ROOMSTER	20085472343	ROOMSTER

No	Tarih	Per Adı	Yaş	Ser
5238	17.09.2011	DANAN DR. YAŞAR ERG	Sat	
5238	14.09.2011	DANAN MUSTAFA ERK	Sat	
5237	14.09.2011	DANAN ŞAHİN SÖYLER	Viz	
5236	14.09.2011	DANAN METİN BEYLER	Sat	
5235	12.09.2011	DANAN ZİYA ÖNDER	Hat	
5234	12.09.2011	DANAN HİKMET TAŞÇE	Hat	
5233	12.09.2011	DANAN ALİ EKBER DEH	Hat	
5231	23.08.2011	DANAN ZARİT ÖLGEN	Viz	
5230	23.08.2011	DANAN CENGİZ ORÇU	Hat	
5229	22.08.2011	DANAN AŞİR ONAT	Hat	
5228	10.08.2011	DANAN ALİ TÜRKMEN	Sat	
5227	10.08.2011	DANAN MEHMET GÜNE	Hat	
5226	10.08.2011	DANAN MEHMET ERKAL	Viz	
5225	04.08.2011	DANAN HALİTTAN	Hat	
5223	03.08.2011	DANAN HASAN DENİZ	Hat	
5222	02.08.2011	DANAN MESRİN OKAN	Hat	
5221	02.08.2011	DANAN GÖKSEL ÇAYI	Hat	
5220	02.08.2011	DANAN MAHİR NEDİ	Hat	

324

Yazdır Excel P.M.İsmi:

Stok	11	Op
Konsinye	0	Bk

OTOSoft Dealer Service & Sales DMS Pack

3 OTOSoft Automotive 4S Dealer ERP Solution

An Automotive Dealer company is a small or midsize enterprise which needs a specialized for Automotive sector ERP solution having built-in integrated Car Sales and Service integrated with spare part, depot, purchase, orders, general accounting, financial and CRM modules.

OTOSoft Dealer ERP pack is a part of OTOSoft Distributor DMS and natively integrated by OTOSoft Distributor DMS and OTOSoft Distributor ERP pack.

OTOSoft Dealer DMS Pack Modules (OTOSoft Dealer ERP Pack)

OTOSoft Dealer DMS pack includes **Sales + Service + Spare Part + Used Car + Finance + Accounting + CRM** modules.

Vehicle Sales Management

- Vehicle Stock
- Vehicle Definitions
- Vehicle Purchase
- Customer and Potential Customer Information
- Vehicle Sales and Invoices
- Used Cars / Buys / Sales
- Profit Analysis
- Seller Personal Performance
- Customer Relations, Meetings, Selling activities
- Vehicle Sales Reports

Vehicle Service Management

I.Spare Part and Depot Management

- Original Spare Part Ref. Codes, Changed Codes, Equivalent Codes
- Spare Part Purchases, Orders, Backorders
- Spare Part Profit Analysis
- Inventory Analysis, Active, Passive, Dead, Core Stocks, Sold Goods Expenses, On hand Goods Expenses
- Service and Care Packs list
- Spare Part Reports

II.Service Management

- Job Orders
- Vehicle Database
- Customers and Vehicles
- Service Planning
- Service Personal and Performance Tracking
- Service Incomes
- Service Expenses
- Service Costs
- Service Profit Analysis
- Service Reports

Financial Management

- Current Accounts: Customers, Supplier/Vendors, Potential Customers
- Pre Accounting Finance (Cache Case, Banks, Checks, Credit Cards-POS)

CRM- Detail Customer Relations, Satisfaction Surveys

List and Reports

General Accounting (optional)

Personal Payroll (optional)

Distributor Data Flow Connector



OTOSoft Dealer DMS ERP Pack Detail Specs:

SERVICE WAREHOUSE PART INVENTORY MANAGEMENT

- Spare Part List and Inventory, Spare Part Quantities and multi Prices tables
- Extensive physical inventory capability, Physical on-hand parts quantities, cost up or list down margin control.
- Active/passive parts marking, technical photos, min levels, critical levels, stocking levels and re-order points, cross-reference, session support, old parts numbers, parts belongs to models, barcodes, descriptions, equal parts numbers, country origin...
- Search on part number and descriptions, groups, subgroups, brand, vendor... filtering.
- Detail Part operations history whereby buy, to sell, in store, in used job orders.
- Includes reporting for stock orders, overstock items, cross-referenced parts.
- Bar Coded Inventory Management with Mobile OTOSoft on Handheld terminals.
- Prints bar coded labels for any item in inventory provides option to have label quantities match items quantities.
- Inventory items estimates, service orders, purchase orders and invoice
- Vendor Management, Vendors codes, Vendor prices, Purchase Orders, Purchase history, Vendor Returns

SERVICE MANAGEMENT

- Open the Job Order (from Plate or unique VIN records)
- Support the job order offer
- Customer requests, select job order type, status vehicle, odometer, inquiry service history, warning for technical Recalls, Warranty control, Mileage or Km IN/OUT controls...
- Service Job Orders Planning
- Selection used repair parts, warranty parts, damaged parts and standard Flat Rate Time Table Labors in job orders
- Selection for laborer for labors, also start/stop real time, efficiency measurement of laborer, Re-order labor lines, warranty labors, damaged labors.
- Purchase needs parts, tacking backorder parts, warning backorder parts, and dedicated field for customer purchase order on service order.
- Selection of Warranty part and labors, Request Warranty Claim, Warranty Claim Approval Tracing
- Closing Job Order, and Job Order Invoice preparation.
- Predefine Service Care Packages Templates, identical structure to normal labor operations (labor,parts, fees, items, and sublets), can be associated with one or more specific, km, years, makes, models, also can be imported onto Estimates and Order/Invoices and quickly convert any labor operations.

WARRANTY MANAGEMENT

OTOSoft Dealer DMS pack and OTOSoft Distributor DMS pack are integrated each other and provide the Warranty Request from Distributor (or Maker). Warranty Request is accepted, or change/update or reject from distributor. Dealer apply the that warranty to the customer. All accepted warranties are invoiced to distributor.

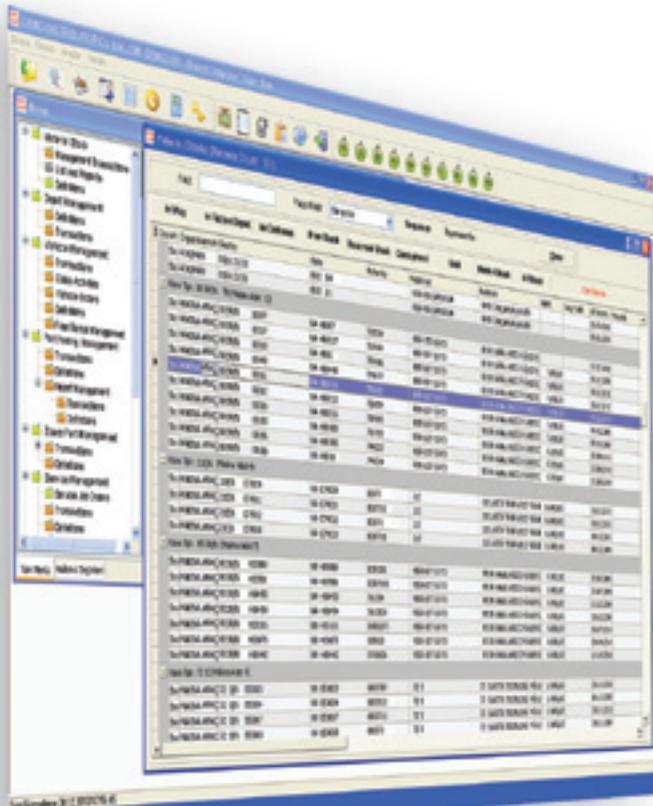
OTOSoft Distributor DMS pack also can connect to makers Warranty Database or Web Services for approves and accepted cliams can be inset to makers database.

SERVICE PLANNING

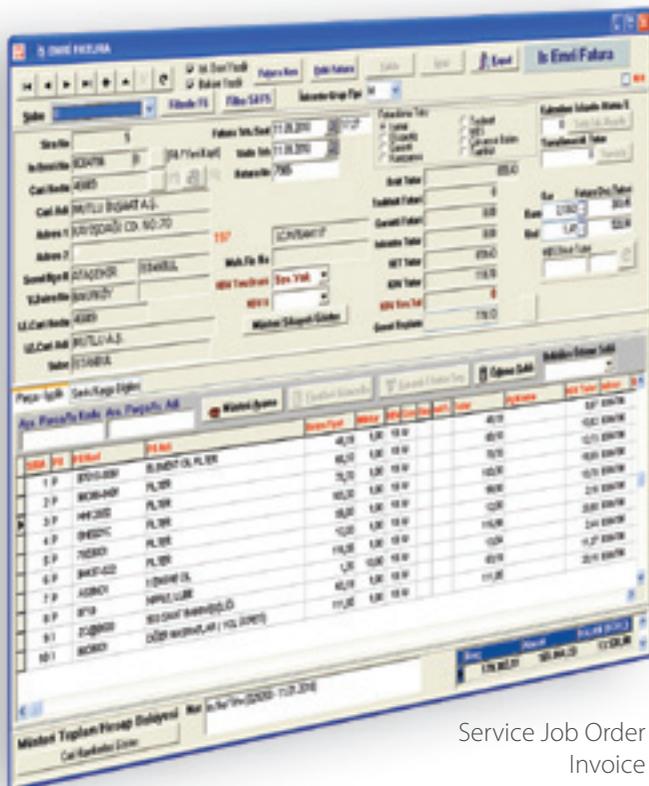
OTOSoft Service pack has comprehensive work scheduling system. Service planning can be arrange by available shop time, lifts, estimated job orders times, free times for place and technicians, requested appointment and job orders priority status. Planned service status can be trace online. OTOSoft Service pack estimates periodic Km control and tracks which cars/customers have to be enter to service and send to message to customer by SMS. OTOSoft Service packs traces Fleet Service Customer vehicles and loner and rental vehicles.

Service History

- Chronological summary and detailed Vehicle Service History list
- View entire service history for each vehicle and/or for each customer
- View every service invoice details.
- View every service invoice profit and total profit every VIN / customer
- View every service warranty, damages, periodic cares, top list of changes parts and applied labors.



Vehicle Stock Lists



Service Job Order Invoice

Satış Föyü Formu.

Değiştir Sakla İptal Beyanname Tek Yazdır Sip Yazdır Föy Yazdır Kapat

Sipariş No: 1738 Tarih: 08.03.2011

Satış Personeli: 8101

Araç Satış

Merkeze Gönder Sipariş Aktar Fatura Kes Eski Satışlar Satış Sakla İptal Araç Satış

Satış No: 325 Fatura Trh.: 24.09.2008

Cari Kodu: OTO/00740 OTOSOFT SERVİS

Firma Adı: MEKATRONİK

Tehs Plan Kodu: Muh Fiş Ref No: Sipariş No: 1709

Alıcı: Müşteri Bayi Ödeme Planını Gözet

Satıcı Kodu: Müşteri Arama

Şase No: TMBDA41Z71

Motor No: Model Yıl: Silindir Adet: Silindir Hacim: Motor Gücü: Ağırlık: Oturma Yeri: Bandrol No: Dış Renk: Dış Renk Adı: İç Renk: İç Renk Adı

Müşteri Bilgileri

Cinsiyet/Firma: Müşteri Kod: Ad / Ünvan: Ad / Ünvan 2: Yetkili Adı/Soyadı: Kimlik No: Adres: Adres: İş - Sektör: Tel 1: GSM 1: Faks: V.Daire: E-Mail: WEB Adresi

Ödeme Planı Araç Bilgileri

Model Kod: Model Ad: Dış Renk: Dış Renk Adı: Şase No: Motor No

OTOSOFT SERVICE Automotive Program

Mekatronik Software (c) 1997-2008

SKODA SERVICE

Sürüm 7.0.07 - 14.03.2009 YUCBMOTOR - 2008 Kullanıcı: ADMIN

Offer Stock Purchase Requested Order

Spare Parts Current Sales Order Received

Spare Parts Expertize BOM Employees

Closing Job Order Warranty Demand Accounting Foreign Exchange Rates

Job Order Invoice Working Card Check-Bill List and Reports

Vehicle Account Appointment Job Order Help Desk

Spare Part Stocks Product Barcode Labels Service Analysing Reports

About Exit Help

OTOSoft Dealer Service DMS

4 OTOSoft Dealer 2S Service ERP Pack

OTOSoft Dealer DMS pack includes Service + Spare Part + Finance + Accounting + CRM modules.

Vehicle Service Management

I. Spare Part and Depot Management

- Original Spare Part Ref. Codes, Changed Codes, Equivalent Codes
- Spare Part used models / years
- Spare Part used labors codes
- Spare Part Purchases, Orders, Backorders
- Spare Part Order Types: Urgent, Stock, Service, Warranty
- Spare Part invoices and integration of invoice/purchase records
- Spare Part waited vehicles
- Spare Part Profit Analysis
- Inventory Analysis, Active, Passive, Dead, Core Stocks, Sold Goods Expenses, On hand Goods Expenses
- Spare Part Barcodes, Shelf places, Quantities, Prices
- Spare Part active seasons, Top sales, Low sales quantities
- Service and Care Packs list
- Spare Part Reports
- Depot and Spare Part management with Mobile handheld terminals

II. Service Management

- Job Orders (Repair, Periodic Care, Warranty, Damaged, Help, Redo, PDI, other)
- Vehicle Database
- Customers and Vehicles information
- VIN based Service History
- Service and Periodic Care Packs
- Warranty and KM control
- Service Campaign packs
- Technical Recalls
- Service Proposal, proforma invoice
- Customer Finance Control
- Warranty Claim Request, Claim invoices
- Damages and Insurance Files
- Service Planning
- Service Personal Performance Tracking
- Service Incomes
- Service Expenses
- Service Costs
- Service Profit Analysis
- Service Reports
- Job Orders List
- Consumed Spare Parts in Service
- Sold Labor Times in Service Job Orders and its Laborer
- Service Time of Vehicle (Hours/Days)
- Actual Time for Job Orders of Service Personal
- Usage of Spare Parts in Service
- Spare Part Availability Ratios
- Repair Frequencies and types of Repairs
- Labors and Laborer classification and distributions
- After Sales Customer Satisfaction Surveys
- Service and Periodic Care Time Estimation and Customer Must Call List

Financial Management

- Current Accounts: Customers, Suppliers/Vendors, Potential Customers
- Pre Accounting Finance (Cache Case, Banks, Checks, Credit Cards-POS)

CRM- Detail Customer Relations, Satisfaction Survey

List and Reports

General Accounting (optional)

Personal Payroll (optional)

Distributor Data Flow Connector



Teslimat Analiz Raporları

Tablo Seç: **PERSONEL GİDERLERİ**

Ay Seç: **OCAK**

Kümüle Mesajla Gecikmiş Mesajla Yıllık Göster

Gecikmiş Çıkan Bütçe Çıkan Gerçekleşen Çıkan Netto Çıkan

Ara Departman:

Bilgi:

DEPARTMANLAR RAPORU **AMA DEPARTMANLAR RAPORU**

Güncelleme: **03.12.2010 17:36:45**

Açıklama	Değer
NORMAL MESAİ	48,00
FAZLA MESAİ	0,00
ÜCRETLİ ZEMİNLER	5,54
PRİMLER	0,53
KIRIMLILAR	15,47
EYLÜK YARDIMI	0,00
DÜĞÜN GÜLMÜ YARDIMI	0,00
YEMEK GİDERİ	3,44
PERSONEL İLAJINA GİDERİ	0,04
KİDEM TAZMİNATI	6,02
İHBİR TAZMİNATI	7,07
PERSONEL SİGORTA	2,59
SSK İŞVEREN PAYI	8,37
SSK İŞÇİLİK İŞVEREN PAYI	0,96
YÖNETİM HAKKI HESAP	0,28

OTOSOFT BAYI

Cards France Transaction Vehicle Accounts Reports Messages Settings Exit

OTOSoft Dealer

Automotive Program

Mekatronik Software (c) 1997-2008

SUZUKI DEALER

Versiyon 6.654 26.12.2006

SUZUKIBAYI - 2007

Potential Customer Priority Potential Customer Current order Demand

Customer Order Vehicle Buying Employees Decided Order

Vehicle Stock CRM Accounting Second Hand Vehicle

Sales Leaf Vehicles Check-Bill Help Desk

Vehicle Invoice Models Foreign Exchange Rates List and Reports

Technical Vehicle Compare

About Exit Help

OTOSoft Dealers Sales DMS

5 OTOSoft Dealer 2S Sales ERP Pack

OTOSoft Dealer Sales pack includes Sales + Used Car Sales + Finance + Accounting + CRM modules.

Vehicle Sales Management

- Vehicle Stock (in stock, reserved, consignee, sold)
- Vehicle Definitions (brand, model, colors, accessories..)
- Vehicle Purchase
- Customer and Potential Customer information
- Vehicle Sales and Invoices
- Used Cars / Buys / Sales / Cost / Profits / Waiting day
- Test Drive Request and satisfaction information
- Profit Analysis
- Car Seller Personal Performance
- Customer Relations, Meetings, Selling activities
- Vehicle Sales Reports
- Used Car Web Portal integrations

Financial Management

- Current Accounts: Customers, Supplier/Vendors, Potential Customers
- Pre Accounting Finance (Cache Case, Banks, Checks, Credit Cards-POS)

CRM- Detail Customer Relations, Satisfaction Surveys

List and Reports

General Accounting (optional)

Personal Payroll (optional)

Distributor Data Flow Connector



6 E-OTOSoft WEB Base Dealer Software Pack

E-OTOSoft includes Sales + Service + Spare Part + Finance + Pre Accounting + CRM modules.

E-OTOSoft is a WEB Base (.NET /SQL) DMS software pack which works on a central Server. E-OTOSoft is also fully integrated with OTOSoft Distributor ERP end OTOSoft Distributor DMS. Every Dealers have a distinct own database in the central server and all users of dealers operates their process by using E-OTOSoft. Dealers do not have a local database in their local. All software service and deployment is given to central server system.



E-OTOSoft Modules

- Spare Part and Stock Management
- RTT / FRT Labor Repair Time Table / Flat Time Table
- Current Accounts: Customers, Suppliers
- Potential Customers, Sales Activities, Meetings, CRM
- Pre Accounting: Cash Case, Banks, Check, Credit Cards-POS
- Warranty Claim Request, Approval mechanism
- Vehicle and Owners Information
- Vehicle / Spare Part Orders
- Buys, Sales, Service Invoices
- Service Job Orders
- List and Reports



7 OTOSoft Independed Service Pack



8 OTOSoft Spare Part Pack



9 OTOSoft Car Sales



10 OTOSoft Rental Pack

OTOSoft RFM is a module of OTOSoft ERP which includes Vehicle + Rent + Fleet Management + Service + Costs + Rent Fleet Tracking modules.

- Vehicle Stock
- Vehicle Renting
- Vehicle Buy
- Vehicle Payment Planning
- Vehicle Insurance, Vehicle Control, Tracing and Alert Follow Ups
- Rents and Contracts
- Vehicle Collections Planning
- Budget Analysis
- Vehicle State/Status Tracing
- List and Reports
- Vehicle Ranting and Fleet Sales Proposals
- Vehicle Expenses and Profit Analysis
- Ending Dates od Insurance and Renew Tracing



11 OTOSoft Mobile Pack



12 OTOSoft Connector Pack



13 OTOSoft WEB Site Pack

Dealers needs a web site which is integrated OTOSoft Dealer DMS Pack. OTOSoft Web site pack suppose to vehicle and its specs, Service Request form, used cars, Test Derive request form, service job order tracing etc. its advantageous.

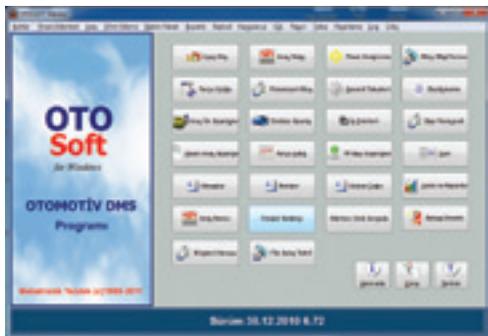


14 OTOSoft Portal Pack

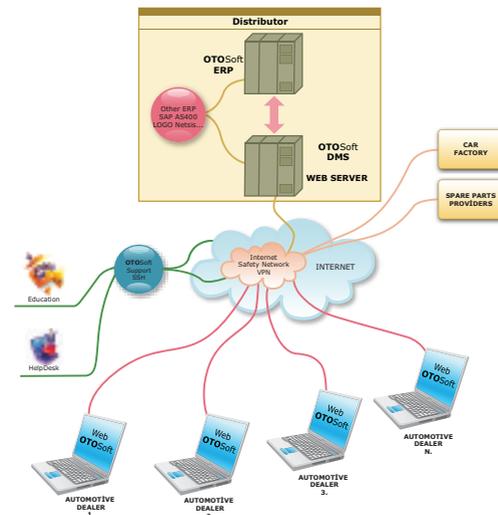


15 OTOSoft Productivity Pack

Our Projects and Success Stories



1. SEAT PROJECT
2. SKODA PROJECT
3. TEMSA MITSUBISHI PROJECT
4. TEMSA KOMATSU PROJECT
5. SUZUKI PROJECT
6. CUKUROVA CASE SUMITOMO PROJECT
7. ISBAK IBB PROJECT
8. DFM PROJECT



OTOSoft TEMSA Project;

In the Distributor of Mitsubishi and Komatsu brands TEMSA GLOBAL, OTOSOFT DEALER MANAGEMENT SYSTEM project was started in 2004. At the end of a six-month study of localization and the service software all TEMSA Mitsubishi - Komatsu dealerships, the system was implemented with success. A total of 160 Dealers have succeeded with a performance, and finally TEMSA, can trace the System from each point. In the OTOSOFT TEMSA Project;

- a. Mitsubishi cars and commercial vehicles Dealer Project
- b. Temsa Bus Dealer Project
- c. Komatsu Heavy Machinery Project

applied to it.

- a. Mitsubishi cars and commercial vehicles Dealer project

Mitsubishi passenger cars and commercial vehicle dealers prepared for project studies OTOSOFT DMS (dealer management system software) database, the original Mitsubishi spare parts Reference the encoding table, that table is the original standard Workmanship, Mitsubishi vehicles sold, the Model table, Car Chassis-engine Models have been created, such as standard all data tables. All the standard data, for the resulting Mitsubishi brand and all at dealers in the same encoding system in sync with the dealers is provided with DATA INTEGRITY.

Mitsubishi Dealer OTOSOFT Packs, spare parts ordering system, TEMSA's SAP platform in the form of transferring the database on-line computer service by editing environment. At the same time THERE are NO spare parts Mitsubishi is situated very close to the inquiry in the form of a system for resellers/distributor track inquiries. In addition, Dealer network, other dormant Stock pool with each other to exchange spare parts resellers. Apart from the original parts warranty request work orders, the dealers' Temsa piece in front of blocked and guarantee system of the fugitives and their use.

Car Sales Orders can be insert from their Dealer's OTOSOFT, that getting approved orders from DMS to SAP database. In addition, Dealers, can be see free stocks, and in the way stocks by using OTOSOFT. Also Dealer can insert their instant orders to Distributor as online.

OTOSOFT is transfer from Car Sales Invoices issued by SAP to OTOSOFT Dealer software database as on-line through DMS. This information is referred to Logistics, transporting, delivery time and location etc, are provided by the dealer as on-line monitoring.

MITSUBISHI Warranty Management System in accordance with the procedures established to guarantee management system in OTOSOFT. Dealers can be Request Guarantee Claims as on-line from Distributor, and Distributor can stamp as Approved/Update/Rejected that request as online by OTOSOFT.

OTOSOFT DMS package providing information to the database all had to be made for all processes across dealers in the Mitsubishi brand HISTORY database has been created in the Mitsubishi Distributor TEMSA.

Taken from OTOSOFT DMS in Temsa, Dealer analysis reports;

- The number of Vehicle entering the Dealer Services
 - Vehicles Usually Stay Times, Vehicles Counts in Services
 - Customer Services Commitment Rates
 - Customer On Arrival Frequencies to Services
 - Warranty Reports, Warranty Cost Analysis
 - Service Staff Productivity, Efficiency
 - Dealer Car Sales Customer information, and Vehicle License Information
 - The potential customer information from Dealers
 - Reasons To Prefer Customers Mitsubishi
 - Customer satisfaction Research surveys and Customer Complaints
 - Service with Customers Satisfaction Survey information to the Service Post
 - Service Spare Parts Inventory Turnover Rates
 - Dealer Service Labor Income and Spare Parts Consumption in Service Job Orders
 - Profitability Analysis, Revenue Per Job Order Dealer/Expense Summary Reports
 - Resellers for their Campaigns, and Campaign Performance Results
 - Job Order Lists, Job Orders Histories, Dealer Alert Notes for Customers and Vehicles
 - Technical Recall Campaigns and Results
- ... as well as reports and analyses can be performed.

OTOSoft Enterprises References



TEMSA MITSUBISHI - KOMATSU

✓ 4 EYLÜL OTOMOTİV	✓ AZIZOĞLU MOT. ARAÇLAR	✓ ELİT OTOMOTİV	✓ KENT OTOMOTİV	✓ ÖZÇELİKLER OTOMOTİV	✓ TEMEL OTOMOTİV	✓ BURSA İSTİF FORKLİFT	✓ MAR OTOMOTİV	✓ İSMAKSAN İŞ.MAK.
✓ 4K OTOMOTİV	✓ BARTIN OTOMOTİV	✓ GEZGİNCİ OTOMOTİV	✓ KIVANÇ OTOMOTİV	✓ ÖZGE OTOMOTİV	✓ TUFANLAR OTOMOTİV	✓ DELTA İŞ.MAK.	✓ MARTAŞ İŞ.MAK.	✓ İSTANBUL İSTİF İŞ.MAK.
✓ ANDNAN OTOMOTİV	✓ BAŞTAŞ OTOMOTİV	✓ GİRGİNER OTOMOTİV	✓ KÖKSAL GÜNEY PETROL	✓ ÖZGÜN KARDEŞLER	✓ ULUDAĞ OTOMOTİV	✓ DEMSA İŞ.MAK.	✓ MERT İŞ.MAK.	✓ KOMATEK İŞ.MAK.
✓ AKMAR OTOMOTİV	✓ BAYRAKTAR OTOMOTİV	✓ GÜLAN MOT. ARAÇLAR	✓ KÖŞK DERE OTOMOTİV	✓ ÖZKARDEŞLER OTOMOTİV	✓ ULUGÖL OTOMOTİV	✓ DENİZLER İŞ.MAK.	✓ NUR İŞ.MAK.	✓ İŞ.MAK.
✓ AKYÜZLER OTOMOTİV	✓ BERAT OTOMOTİV	✓ GÜN-LAS OTOMOTİV	✓ KUDRET ÇERİ OTOMOTİV	✓ ÖZKASAPOĞLU OTOMOTİV	✓ USTALAR OTOMOTİV	✓ DIYAR İŞ.MAK.	✓ ÖZEN MAKİNA	✓ MAR OTOMOTİV
✓ ALAADDİN ÇATALTAŞ OTO	✓ BOĞAZIÇI OTOMOTİV	✓ GÜNERİ OTOMOTİV	✓ KURTKAYA OTOMOTİV	✓ ÖZOKŞAR OTOMOTİV	✓ ÜN ÇELİK OTOMOTİV	✓ DİZEL FORKLİFT	✓ ÖZPAM OTOMOTİV	✓ MARTAŞ İŞ.MAK.
✓ ALDATMAZ MOT. ARAÇLAR	✓ BİREY OTOMOTİV	✓ GÜNSA OTO	✓ KUŞÇUOĞLU OTO	✓ ÖZPAM OTOMOTİV	✓ YILDIZLAR OTOMOTİV	✓ ERAD MAKİNA	✓ ÖZTEM İŞ.MAK.	✓ MERT İŞ.MAK.
✓ ALSA OTOMOTİV (TEBERLER)	✓ BUĞDAYLAR OTOMOTİV	✓ GÜR MAN OTOMOTİV	✓ MAR OTO	✓ PAŞA OTOMOTİV	✓ YÖRÜKOĞLU OTOMOTİV	✓ GALEN İŞ.MAK.	✓ SEMAKSAN	✓ NUR İŞ.MAK.
✓ ANTOTO OTOMOTİV	✓ CANLAR OTOMOTİV	✓ GÜRİSOY OTOMOTİV	✓ MARTAŞ MOT. ARAÇLAR	✓ SADIK OTOMOTİV	✓ YUSER OTOMOTİV	✓ GLOBAL İŞ.MAK.	✓ SEVTAŞ OTOMOTİV	✓ ÖZPAM OTOMOTİV
✓ ARAZ OTOMOTİV	✓ CEYHAN OTOMOTİV	✓ İBA OTOMOTİV	✓ METELER OTOMOTİV	✓ SAĞLAM-İŞ	✓ YÜKSEL İZMİR MOT.	✓ GÜNEY İŞ.MAK.	✓ TEKNİK GRUP İŞ.MAK.	✓ ÖZTEM İŞ.MAK.
✓ ARP OTOMOTİV	✓ ÇAMLICA OTOMOTİV	✓ İLKNUR OTOMOTİV	✓ MİTPAR OTOMOTİV	✓ SEFER MOT. ARAÇLAR	✓ YÜKSELEN SAN. TİC.	✓ HAZAR İŞ.MAK.	✓ TEKPA İŞ.MAK.	✓ SEMAKSAN
✓ AS OTOMOTİV	✓ ÇAVUŞ OTOMOTİV	✓ KAÇMAZ Y.P. OTOMOTİV	✓ MUSAL MOT. ARAÇLAR	✓ SEVTAŞ OTOMOTİV	✓ ZAFER OTOMOTİV	✓ HB FORKLİFT	✓ UFUK MAKİNA	✓ SEVTAŞ OTOMOTİV
✓ ASKALE OTOMOTİV	✓ ÇELİKLER OTOMOTİV	✓ KALE MOT. ARAÇLAR	✓ NARİN OTOMOTİV	✓ SMART OTOMOTİV	✓ ZONGULDAK OTOMOTİV	✓ HİLAL MAKİNA	✓ UĞUR MAKİNA	✓ TEKNİK GRUP İŞ.MAK.
✓ AŞKAR OTO ELEKTRİK	✓ ÇİZGİ OTOMOTİV	✓ KAMER OTOMOTİV	✓ ONUR FORKLİFT SAN. TİC.	✓ SOYCAN KARDEŞLER	✓ AKTİF İŞ.MAK.	✓ İNDEK KOMNET	✓ UMUT İŞ.MAK.	✓ TEKPA İŞ.MAK.
✓ ASLAN TÜRKLER OTO	✓ DABAK OTOMOTİV	✓ KAPANLAR OTO	✓ OTO ALTUNDAL	✓ SÖNMEZ OTOMOTİV	✓ ARSER İŞ.MAK.	✓ İSMAKSAN İŞ.MAK.	✓ YUMER İŞ.MAK.	✓ UFUK MAKİNA
✓ ATASER OTOMOTİV	✓ DİNEKLİ TURİZM	✓ KARAHALLILAR	✓ OTO KLİNİK	✓ SUSAL OTOMOTİV	✓ AVRASYA İŞ.MAK.	✓ İSTANBUL İSTİF İŞ.MAK.	✓ ZAZAOĞLU İŞ.MAK.	✓ UĞUR MAKİNA
✓ AYDENİZ MOT. ARAÇLAR	✓ DURAY OTO	✓ KARAMANLILAR	✓ OTO YÖRÜKOĞLU	✓ ŞAHİNSA OTOMOTİV	✓ BAKON İŞ.MAK.	✓ KOMATEK İŞ.MAK.	✓ HİLAL MAKİNA	✓ YUMER İŞ.MAK.
✓ AZİZ OTOMOTİV	✓ ELİF-ÜGE OTOMOTİV	✓ KENSA OTOMOTİV	✓ OTOKAYA OTOMOTİV	✓ ŞEREF OTO	✓ BAŞDAŞ İŞ.MAK.	✓ KUZEY MAKİNA	✓ İNDEK KOMNET	✓ ZAZAOĞLU İŞ.MAK.

SKODA

✓ 4K OTOMOTİV	✓ AS-KUR OTOMOTİV	✓ ATLAS OTOMOTİV	✓ İNCAR OTOMOTİV	✓ LENA OTOMOTİV	✓ ÖZGEN OTOMOTİV	✓ SOYVAR OTOMOTİV	✓ YARIM ADA OTOMOTİV	✓ YÜKSELEN OTOMOTİV
✓ AND OTOMOTİV	✓ ATA OTOMOTİV	✓ BATI OTOMOTİV	✓ KANTAR OTOMOTİV	✓ OĞUŞLAR GRUP	✓ ÖZYILMAZLAR OTOMOTİV	✓ S.T. OTOMOTİV	✓ YILMAZ YILMAZLAR OTO	✓ YÜNCÜLER OTOMOTİV
✓ ASAL OTOMOTİV	✓ ATIK OTOMOTİV	✓ ÇAĞ OTOMOTİV	✓ KAYADİBİ OTOMOTİV	✓ OTOKUR OTOMOTİV	✓ PARLAR OTOMOTİV	✓ ŞEFKATLAR OTOMOTİV	✓ YÜCE MOTOR MOT. ARAÇ	✓ Y. TOMURCUK OTOMOTİV
		✓ ERYA OTOMOTİV	✓ KESTELLİ BOZKURT OTO	✓ ÖZAYDIN OTOMOTİV	✓ R. ACEMOĞLU OTOMOTİV	✓ TOKSÖZ OTOMOTİV		
		✓ HÜREL OTOMOTİV	✓ KONMAR MOT. ARAÇLAR	✓ ÖZDAĞ OTOMOTİV	✓ RENKOTO OTOMOTİV	✓ TÜRKÖZ OTOMOTİV		

SEAT

✓ ADALAR OTOMOTİV	✓ AKÇA KARDEŞLER	✓ ATA OTOMOTİV	✓ BAZEKİ OTO	✓ ERSE OTOMOTİV	✓ GÜRTEKS MOT.ARAÇLAR	✓ KAVI OTOMOTİV	✓ MBU YAPI OTOMOTİV	✓ SADIKOĞLU OTOMOTİV
✓ AĞIÇ OTOMOTİV	✓ ALDATMAZ OTOMOTİV	✓ ATTARLAR OTOMOTİV A.Ş.	✓ BİLGİN OTOMOTİV	✓ ERSU OTOMOTİV	✓ HÜREL OTOMOTİV	✓ KAYADİBİ	✓ ÖN OTO	✓ SÜMELA OTOMOTİV
✓ AKBOZ OTOMOTİV	✓ ALMAR	✓ AYĞUV OTOMOTİV	✓ BİLPA OTOMOTİV	✓ ERYA OTOMOTİV	✓ İREM OTOMOTİV	✓ KELEŞLER TİCARET	✓ ÖZTÜRKLER OTOMOTİV	✓ ZEKİ OTOMOTİV
			✓ ERKARA OTOMOTİV	✓ GÜLDEM OTOMOTİV	✓ KAVI MERSİN			

SUZUKI

✓ ANIK OTOMOTİV	✓ BİKAM SERVİS	✓ COŞKUNLAR OTOMOTİV	✓ ERTUĞRUL ALAKOÇ SUZUKİ	✓ GÜNEYDOĞU BENZİNLİ	✓ KANGURU OTOMOTİV	✓ NEZİROĞLU MOT.ARAÇLAR	✓ ÖZMEN DEMİRÇELİK	✓ ŞENTÜRKLER OTOMOTİV
✓ ASAL OTOMOTİV	✓ BÜLBÜLLER OTOMOTİV	✓ ÇOBANOĞLU OTOMOTİV	✓ FER OTOMOTİV	✓ HUNKO OTOMOTİV	✓ KOLDAŞ OTOMOTİV	✓ ONUK OTOMOTİV	✓ ROYAL OTOMOTİV	✓ TOKSÖZ OTOMOTİV
✓ AYKON OTOMOTİV	✓ CABA OTOMOTİV	✓ DOS OTOMOTİV	✓ GANIOĞULLARI OTOMOTİV	✓ İŞİK OTOMOTİV	✓ MIÇI OTOMOTİV	✓ ORMANCI OTOMOTİV	✓ S.R.V.S. OTOMOTİV	✓ UZUNOĞLU SUZUKİ
✓ BERK MOT. ARAÇLAR	✓ CAN OTOMOTİV	✓ DURMAZLAR	✓ GÖKŞENLER OTOMOTİV	✓ İN-CAR	✓ NASAN OTOMOTİV	✓ ÖZDOĞAN OTOMOTİV	✓ SEÇKİNAY OTOMOTİV	✓ YILMAZ YILMAZLAR

DFM

✓ ANIK KERESTE OTOMOTİV	✓ BÜYÜKBALTA OTOMOTİV	✓ DEMİR	✓ ERTUĞRUL	✓ KIRMIZITAŞ	✓ NEFT OTOMOTİV	✓ ÖZKASAPOĞLU	✓ TEKNAK	✓ VEFA OTO
✓ BAYRAM	✓ CANKARDEŞLER OTO	✓ DÖRTLER	✓ FAM OTO	✓ KUR OTOMOTİV	✓ OKYANUS OTOMOTİV	✓ SARK OTOMOTİV	✓ TOPÇUOĞULLARI OTO	✓ YEŞİL OTOMOTİV
✓ BAYRAM ORDU	✓ ÇINAR OTO	✓ DÜZYURT OTOMOTİV	✓ GÜVEN OTO	✓ MEBAŞAYAR SERVİS	✓ ÖNLER OTOMOTİV	✓ SESAY OTOMOTİV	✓ TURGUTLAR	✓ YILDIRAN
✓ BEŞİKÇİLER OTOMOTİV	✓ ÇOBANOĞLU OTOMOTİV	✓ ERDİLOĞLU	✓ KAYSERİ OTOMOTİV	✓ MERALLER OTOMOTİV	✓ ÖZAYDIN OTOMOTİV	✓ ŞENTÜRKLER	✓ ÜNÇELİK OTOMOTİV	✓ ZABUNOĞLU OTOMOTİV

SSANGYONG

✓ HAYRİ ERŞİN OTOMOTİV	✓ AYIK OTOMOTİV	✓ AK-CAN OTOMOTİV	✓ SÜLEYMAN TOPALAK OTOMOTİV	✓ ADAŞEN OTOMOTİV	✓ OĞUŞLAR GRUP OTOMOTİV	✓ AKSAN TUR. OTELCİLİK A.Ş.	✓ CANGARLAR OTOMOTİV	✓ ERTUĞRUL ALAKOÇ
✓ GÜLÜNCE OTOMOTİV	✓ GÜRÇAN OTO PAZARLAMA	✓ ER-AHI GROUP OTOMOTİV	✓ ZEKİ KAYA OTOMOTİV	✓ METRAPOL OTOMOTİV				

OTOSoft Independed Service References



Free Services

✓ AHSEN OTOMOTİV	✓ ATLAS OTOMOTİV	✓ BİLKUR OTOMOTİV	✓ DOSTLAR OTO	✓ GÜRRAKAR OTOMOTİV	✓ JEEP TEKNİK	✓ NEVZAT GÜNEY OTOMOTİV	✓ ÖZENİR MOT. ARAÇLAR	✓ SERİ-EL ÖZEL SERVİS
✓ AK OTO	✓ AYDIN İŞ OTOMOTİV	✓ BOM OTOMOTİV	✓ EFT OTOMOTİV	✓ GÜRPINAR OTOMOTİV	✓ JEEP KONTROL (AŞKIN)	✓ OLGAÇLAR OTOMOTİV	✓ ÖZMİRAÇ OTOMOTİV	✓ SERVİS OTOMOTİV
✓ ANTIK OTO	✓ AYĞUV OTOMOTİV	✓ BOSTANCI OTOMOTİV	✓ EGEMOT OTOMOTİV	✓ GÜVENSOY OTOMOTİV	✓ JEEP GARAJ	✓ ORJİNAL GRUP SERVİS	✓ ÖZ-SA OTOMOTİV	✓ SEYİDOĞLU OTOMOTİV
✓ ARMA BİLGİSAYAR	✓ AYINTAP OTOMOTİV	✓ CAN OTO	✓ EKSPER OTO	✓ HAKANLI OTOMOTİV	✓ KARE SİGORTA ACENTELİĞİ	✓ ORMANCI OTOMOTİV	✓ PERMOSAN THY YER HİZM.	✓ SUN DAĞITIM
✓ ARSLAN OTOMOTİV	✓ AYTAÇ OTOMOTİV	✓ CAN-SER OTO	✓ ELIT OTOMOTİV	✓ İLERİ OTOMOTİV	✓ KAYNAK OTOMOTİV	✓ OTO 98	✓ PIRILTI OTO	✓ ŞAHİN GÖZ OTO
✓ ARTESA OTOMOTİV	✓ B&B BİLGİSAYAR	✓ CENK OTOMOTİV	✓ ERALP OTOMOTİV	✓ İLKA OTOMOTİV	✓ KELEŞLER TİCARET	✓ OTO FATİH	✓ S.R.V.S. OTOMOTİV	✓ TEST OTOMOTİV
✓ AS-KUR OTOMOTİV	✓ BAHAR OTOMOTİV	✓ CENK SERVİS Y.P.	✓ ERTÜRK OTOMOTİV	✓ İLKNUR OTO	✓ KOMAKLAR LTD. ŞTİ.	✓ OTOFON ASCAR OTO	✓ SADEL OTOMOTİV	✓ TUTKUNLAR OTO
✓ ASEL ENGINEERING	✓ BAŞAK 3 OTOMOTİV	✓ COŞKUN OTO	✓ EŞREFOĞLU OTOMOTİV	✓ İNŞAAT LTD. ŞTİ.	✓ KOLDAŞ OTO ÖZEL SERVİS	✓ OTONAM LTD. ŞTİ.	✓ SEBAT OTOMOTİV	✓ UÇG OTOMOTİV
✓ ATA-ER OTOMOTİV	✓ BAŞARAN SERVİS	✓ ÇAĞ OTOMOTİV	✓ EVRENSEL OTOMOTİV	✓ İSBAK İBB SERVİS	✓ KUTLU KARDEŞLER	✓ ÖRNEK OTOMOTİV	✓ SES OTO	✓ SOYLU (USTA) A.Ş.
✓ ATAK OTOMOTİV	✓ BEŞYILDIZ OTO	✓ DOĞAN MOT. ARAÇLAR	✓ FORMULA OTO	✓ İSMAK MAKİNA	✓ KUVELOĞLU OTOMOTİV	✓ ÖZCAN OTOMOTİV	✓ SEÇKİN OTOMOTİV	✓ YAMAÇ OTOMOTİV
✓ ATAY OTOMOTİV	✓ BİLGİTEKNİK BİL. VE ELEK.	✓ DETO OTO SERVİS	✓ GARAJ 2008	✓ İZMAK OTO	✓ METAL OTOMOTİV	✓ ÖZEL UMUT FORD SERVİS	✓ SEMİH OTOMOTİV	✓ YÜREKLİSOY OTOMOTİV
			✓ GREEN SERVİS OTOMOTİV	✓ İZMAT MOT. ARAÇLAR	✓ MURATHAN OTOMOTİV			

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